

MD ANALYSIS

CA 3 April Analysis

GAT Constitutional Area 3 Leader: Open

July 2022 to April 2023 (10 months) Results

CA 3	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
New Clubs	102	100	225	129	69
Charter Members	3012	2601	5979	4054	2275
New Members	7293	6254	10193	7655	6620
Drops	13979	12740	13940	15061	13917
Net Growth	-2761	-2837	3545	-1636	-3929

April (Only Results)

CA 3	Apr-20	Apr-21	Apr-22	Apr-23
New Clubs	17	14	24	13
Charter Members	327	340	694	391
New Members	504	769	1139	938
Drops	658	906	829	777
Net Growth	241	461	1121	630

Statement for 4th Quarter Results(previous 3 years)

CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
New Clubs	83	87	125
Charter Members	1591	1997	3506
New Members	2736	3170	6471
Drops	5119	5776	6667
Net Growth	-429	39	3924

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
NA	Undistricted	New Clubs	1	0	11	0	0
		Charter Members	23	0	309	0	0
		New Members	14	15	50	2	31
		Drops	15	90	35	18	6
		Net Growth	25	-75	381	-14	25
R	Dominican Republic	New Clubs	5	0	0	0	0
		Charter Members	162	0	0	0	0
		New Members	160	0	0	0	0
		Drops	376	0	0	0	0
		Net Growth	-33	0	0	0	0
B	Mexico	New Clubs	18	30	34	24	0
		Charter Members	480	536	686	718	0
		New Members	972	892	944	889	0
		Drops	2095	1725	2397	1796	0
		Net Growth	-505	-111	-580	20	0
D	Various	New Clubs	13	0	0	0	9
		Charter Members	364	0	0	0	276
		New Members	646	0	0	0	724
		Drops	1039	0	0	0	1194
		Net Growth	33	0	0	0	-57
63	Various	New Clubs	2	0	0	0	0
		Charter Members	46	0	0	0	0
		New Members	49	0	0	0	0
		Drops	62	0	0	0	0
		Net Growth	33	0	0	0	0
P	Haiti	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	48
		New Members	0	0	0	0	11
		Drops	0	0	0	0	267
		Net Growth	0	0	0	0	-201
Total		New Clubs	39	30	45	24	9
		Charter Members	1075	536	995	718	324
		New Members	1841	907	994	891	766
		Drops	3587	1815	2432	1814	1467
		Net Growth	-447	-186	-199	6	-233

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21	Apr-22	Apr-23
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	2	0	0
		Drops	0	2	0	0
		Net Growth	0	0	0	0
B	Mexico	New Clubs	11	3	5	0
		Charter Members	134	44	137	0
		New Members	21	34	100	0
		Drops	53	83	70	0
		Net Growth	107	49	174	0
D	Various	New Clubs	0	0	0	1
		Charter Members	0	0	0	30
		New Members	0	0	0	48
		Drops	0	0	0	86
		Net Growth	0	0	0	-6
Total		New Clubs	11	3	5	1
		Charter Members	134	44	137	30
		New Members	21	36	100	48
		Drops	53	85	70	86
		Net Growth	107	49	174	-6

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
NA	Undistricted	New Clubs	0	1	0
		Charter Members	0	27	0
		New Members	0	12	19
		Drops	12	15	12
		Net Growth	-10	24	7
B	Mexico	New Clubs	25	14	16
		Charter Members	281	255	383
		New Members	228	257	568
		Drops	619	662	971
		Net Growth	-73	-14	48
Total		New Clubs	25	15	16
		Charter Members	281	282	383
		New Members	228	269	587
		Drops	631	677	983
		Net Growth	-83	10	55

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
R	Dominican Republic	New Clubs	0	2	24	15	5
		Charter Members	0	107	468	436	180
		New Members	0	170	379	457	208
		Drops	0	446	587	593	677
		Net Growth	0	-109	323	319	-272
F	Colombia	New Clubs	4	0	0	0	0
		Charter Members	106	0	0	0	0
		New Members	193	0	0	0	0
		Drops	692	0	0	0	0
		Net Growth	-320	0	0	0	0
G	Ecuador	New Clubs	2	0	0	0	0
		Charter Members	91	0	0	0	0
		New Members	249	0	0	0	0
		Drops	395	0	0	0	0
		Net Growth	-34	0	0	0	0
D	Various	New Clubs	0	13	27	8	0
		Charter Members	0	460	904	327	0
		New Members	0	602	1296	812	0
		Drops	0	907	1109	1163	0
		Net Growth	0	223	1183	41	0
E	Peru Venezuela	New Clubs	9	9	16	18	17
		Charter Members	242	234	405	429	482
		New Members	438	577	637	461	625
		Drops	652	339	375	616	985
		Net Growth	53	510	699	293	145
Total		New Clubs	15	24	67	41	22
		Charter Members	439	801	1777	1192	662
		New Members	880	1349	2312	1730	833
		Drops	1739	1692	2071	2372	1662
		Net Growth	-301	624	2205	653	-127

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21	Apr-22	Apr-23
R	Dominican Republic	New Clubs	0	2	1	1
		Charter Members	7	30	35	47
		New Members	13	15	84	10
		Drops	31	6	17	39
		Net Growth	-6	41	102	22
D	Various	New Clubs	0	0	1	0
		Charter Members	20	9	50	0
		New Members	19	114	93	0
		Drops	34	99	51	0
		Net Growth	11	38	105	0
E	Peru Venezuela	New Clubs	1	2	4	3
		Charter Members	23	52	83	76
		New Members	45	82	86	43
		Drops	15	18	50	63
		Net Growth	56	117	119	56
Total		New Clubs	1	4	6	4
		Charter Members	50	91	168	123
		New Members	77	211	263	53
		Drops	80	123	118	102
		Net Growth	61	196	326	78

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
R	Dominican Republic	New Clubs	11	6	8
		Charter Members	178	94	221
		New Members	96	130	323
		Drops	154	263	161
		Net Growth	138	-35	406
D	Various	New Clubs	4	9	13
		Charter Members	145	255	378
		New Members	214	475	617
		Drops	429	670	692
		Net Growth	-47	119	347
E	Peru Venezuela	New Clubs	12	13	14
		Charter Members	252	326	369
		New Members	193	231	231
		Drops	156	163	523
		Net Growth	295	415	84
Total		New Clubs	27	28	35
		Charter Members	575	675	968
		New Members	503	836	1171
		Drops	739	1096	1376
		Net Growth	386	499	837

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
B	Mexico	New Clubs	0	0	0	0	7
		Charter Members	0	0	0	0	268
		New Members	0	0	0	0	604
		Drops	0	0	0	0	1561
		Net Growth	0	0	0	0	-555
F	Colombia	New Clubs	0	0	11	1	1
		Charter Members	0	3	256	102	29
		New Members	0	138	389	291	175
		Drops	0	395	472	548	442
		Net Growth	0	-214	274	2	-213
H	Peru	New Clubs	0	15	0	0	0
		Charter Members	0	382	0	0	0
		New Members	0	605	0	0	0
		Drops	0	1025	0	0	0
		Net Growth	0	43	0	0	0
G	Ecuador	New Clubs	0	0	11	5	3
		Charter Members	0	20	401	143	86
		New Members	0	188	318	211	188
		Drops	0	425	446	550	465
		Net Growth	0	-156	319	-77	-146
T	Chile	New Clubs	0	0	6	4	0
		Charter Members	0	0	136	98	0
		New Members	0	0	423	359	0
		Drops	0	0	309	443	0
		Net Growth	0	0	319	64	0
LA	Brazil	New Clubs	6	0	0	0	0
		Charter Members	242	0	0	0	0
		New Members	499	0	0	0	0
		Drops	1161	0	0	0	0
		Net Growth	-285	0	0	0	0
LB	Brazil	New Clubs	1	0	0	0	0
		Charter Members	34	0	0	0	0
		New Members	454	0	0	0	0
		Drops	689	0	0	0	0
		Net Growth	-151	0	0	0	0
Total		New Clubs	7	15	28	10	11
		Charter Members	276	405	793	343	383
		New Members	953	931	1130	861	967
		Drops	1850	1845	1227	1541	2468
		Net Growth	-436	-327	912	-11	-914

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21	Apr-22	Apr-23
B	Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	31
		New Members	0	0	0	83
		Drops	0	0	0	72
		Net Growth	0	0	0	57
F	Colombia	New Clubs	0	1	0	0
		Charter Members	1	22	1	0
		New Members	7	28	39	20
		Drops	24	23	14	19
		Net Growth	-16	27	28	2
H	Peru	New Clubs	1	0	0	0
		Charter Members	27	0	0	0
		New Members	19	0	0	0
		Drops	31	0	0	0
		Net Growth	16	0	0	0
G	Ecuador	New Clubs	0	1	2	0
		Charter Members	1	51	46	0
		New Members	2	52	15	16
		Drops	37	43	15	31
		Net Growth	-34	80	59	-15
T	Chile	New Clubs	0	1	1	0
		Charter Members	0	20	20	0
		New Members	0	15	31	0
		Drops	0	7	48	0
		Net Growth	0	47	6	0
Total		New Clubs	1	3	3	0
		Charter Members	29	93	67	31
		New Members	28	95	85	119
		Drops	92	73	77	122
		Net Growth	-34	154	93	44

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
F	Colombia	New Clubs	0	3	4
		Charter Members	1	87	133
		New Members	27	118	371
		Drops	263	249	227
		Net Growth	-226	-41	308
H	Peru	New Clubs	7	0	0
		Charter Members	205	0	0
		New Members	346	0	0
		Drops	612	0	0
		Net Growth	8	0	0
G	Ecuador	New Clubs	0	3	6
		Charter Members	1	97	144
		New Members	29	101	269
		Drops	264	198	182
		Net Growth	-229	54	264
T	Chile	New Clubs	0	2	5
		Charter Members	0	46	111
		New Members	0	171	149
		Drops	0	84	197
		Net Growth	0	157	73
Total		New Clubs	7	8	15
		Charter Members	207	230	388
		New Members	402	390	789
		Drops	1139	531	606
		Net Growth	-447	170	645

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
H	Peru	New Clubs	0	0	21	12	5
		Charter Members	0	0	590	400	184
		New Members	0	0	1143	761	670
		Drops	0	0	1066	1174	1108
		Net Growth	0	0	796	96	-161
O	Argentina	New Clubs	0	1	6	3	0
		Charter Members	0	23	182	90	2
		New Members	0	237	692	249	196
		Drops	0	908	695	771	441
		Net Growth	0	-599	209	-352	-209
T	Chile	New Clubs	0	2	0	0	6
		Charter Members	0	42	0	0	150
		New Members	0	148	0	0	260
		Drops	0	375	0	0	483
		Net Growth	0	-174	0	0	-48
LC	Brazil	New Clubs	3	0	0	0	0
		Charter Members	94	0	0	0	0
		New Members	846	0	0	0	0
		Drops	1734	0	0	0	0
		Net Growth	-684	0	0	0	0
LD	Brazil	New Clubs	4	0	0	0	0
		Charter Members	120	0	0	0	0
		New Members	1131	0	0	0	0
		Drops	1582	0	0	0	0
		Net Growth	-261	0	0	0	0
Total		New Clubs	7	3	27	15	11
		Charter Members	214	65	772	490	336
		New Members	1977	385	1835	1010	1126
		Drops	3316	1283	1761	1945	2032
		Net Growth	-945	-773	1005	-256	-418

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21	Apr-22	Apr-23
H	Peru	New Clubs	0	0	1	1
		Charter Members	0	0	32	21
		New Members	0	38	75	77
		Drops	0	44	58	45
		Net Growth	0	-2	51	58
O	Argentina	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	18	57	57	52
		Drops	55	51	38	33
		Net Growth	-36	9	20	20
T	Chile	New Clubs	0	0	0	3
		Charter Members	0	0	0	72
		New Members	6	0	0	19
		Drops	22	0	0	29
		Net Growth	-16	0	0	64
Total		New Clubs	0	0	1	4
		Charter Members	0	1	32	93
		New Members	24	95	132	148
		Drops	77	95	96	107
		Net Growth	-52	7	71	142

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
H	Peru	New Clubs	0	2	15
		Charter Members	0	53	364
		New Members	0	223	567
		Drops	0	604	612
		Net Growth	0	-288	381
O	Argentina	New Clubs	1	3	0
		Charter Members	26	71	1
		New Members	63	149	273
		Drops	248	272	210
		Net Growth	-153	-48	73
T	Chile	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	29	0	0
		Drops	127	0	0
		Net Growth	-87	0	0
Total		New Clubs	1	5	15
		Charter Members	26	124	365
		New Members	92	372	840
		Drops	375	876	822
		Net Growth	-240	-336	454

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
J	Uruguay	New Clubs	0	2	3	7	1
		Charter Members	0	53	64	169	38
		New Members	0	136	258	189	143
		Drops	0	314	279	409	408
		Net Growth	0	-101	67	-23	-204
H	Peru	New Clubs	14	0	0	0	0
		Charter Members	393	0	0	0	0
		New Members	520	0	0	0	0
		Drops	1104	0	0	0	0
		Net Growth	-114	0	0	0	0
S	Bolivia	New Clubs	2	5	14	2	3
		Charter Members	119	123	350	105	98
		New Members	157	69	416	224	165
		Drops	317	390	514	626	425
		Net Growth	-14	-154	288	-188	-126
M	Paraguay	New Clubs	7	7	17	8	1
		Charter Members	212	200	437	230	33
		New Members	225	222	462	361	130
		Drops	489	522	535	849	782
		Net Growth	-22	-64	422	-219	-559
Total		New Clubs	23	14	34	17	5
		Charter Members	724	376	851	504	169
		New Members	902	427	1136	774	438
		Drops	1910	1226	1328	1884	1615
		Net Growth	-150	-319	777	-430	-889

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21	Apr-22	Apr-23
J	Uruguay	New Clubs	1	1	2	0
		Charter Members	20	25	42	1
		New Members	20	22	38	23
		Drops	15	31	22	13
		Net Growth	25	18	60	13
S	Bolivia	New Clubs	1	0	0	0
		Charter Members	36	1	20	2
		New Members	3	24	42	61
		Drops	28	24	1	24
		Net Growth	12	8	81	43
M	Paraguay	New Clubs	1	1	0	1
		Charter Members	22	7	3	23
		New Members	2	25	58	0
		Drops	13	12	47	15
		Net Growth	11	21	16	10
Total		New Clubs	3	2	2	1
		Charter Members	78	33	65	26
		New Members	25	71	138	84
		Drops	56	67	70	52
		Net Growth	48	47	157	66

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
J	Uruguay	New Clubs	4	3	3
		Charter Members	64	73	100
		New Members	119	81	191
		Drops	115	172	140
		Net Growth	85	-1	159
S	Bolivia	New Clubs	6	2	3
		Charter Members	110	58	98
		New Members	32	69	286
		Drops	284	292	317
		Net Growth	-137	-126	104
M	Paraguay	New Clubs	4	10	11
		Charter Members	63	105	311
		New Members	127	71	323
		Drops	146	278	350
		Net Growth	48	-101	307
Total		New Clubs	14	15	17
		Charter Members	237	236	509
		New Members	278	221	800
		Drops	545	742	807
		Net Growth	-4	-228	570

MD Wise Analysis

MD	GMT Area	CA 3	2018-2019	2019-2020	2020-2021	2021-2022	2022-2023
J	Uruguay	New Clubs	6	0	0	0	0
		Charter Members	158	0	0	0	0
		New Members	205	0	0	0	0
		Drops	259	0	0	0	0
		Net Growth	119	0	0	0	0
O	Argentina	New Clubs	2	0	0	0	0
		Charter Members	57	0	0	0	0
		New Members	321	0	0	0	0
		Drops	1015	0	0	0	0
		Net Growth	-609	0	0	0	0
T	Chile	New Clubs	3	0	0	0	0
		Charter Members	69	0	0	0	0
		New Members	214	0	0	0	0
		Drops	303	0	0	0	0
		Net Growth	8	0	0	0	0
LA	Brazil	New Clubs	0	1	7	2	3
		Charter Members	0	61	238	153	101
		New Members	0	385	722	449	496
		Drops	0	1031	1144	1280	921
		Net Growth	0	-504	-116	-461	-233
LB	Brazil	New Clubs	0	2	0	0	0
		Charter Members	0	57	0	0	0
		New Members	0	310	0	0	0
		Drops	0	725	0	0	0
		Net Growth	0	-319	0	0	0
Total		New Clubs	11	3	7	2	3
		Charter Members	284	118	238	153	101
		New Members	740	695	722	449	496
		Drops	1577	1756	1144	1280	921
		Net Growth	-482	-823	-116	-461	-233

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21	Apr-22	Apr-23
LA	Brazil	New Clubs	0	0	2	1
		Charter Members	0	18	71	30
		New Members	42	63	87	115
		Drops	57	69	64	43
		Net Growth	-3	27	115	106
LB	Brazil	New Clubs	1	0	0	0
		Charter Members	32	0	0	0
		New Members	49	0	0	0
		Drops	20	0	0	0
		Net Growth	64	0	0	0
Total		New Clubs	1	0	2	1
		Charter Members	32	18	71	30
		New Members	91	63	87	115
		Drops	77	69	64	43
		Net Growth	61	27	115	106

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
LA	Brazil	New Clubs	1	2	5
		Charter Members	34	60	149
		New Members	170	245	393
		Drops	368	390	455
		Net Growth	-128	-60	162
LB	Brazil	New Clubs	1	0	0
		Charter Members	40	0	0
		New Members	111	0	0
		Drops	232	0	0
		Net Growth	-63	0	0
Total		New Clubs	2	2	5
		Charter Members	74	60	149
		New Members	281	245	393
		Drops	600	390	455
		Net Growth	-191	-60	162

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022	2022-2023
LC	Brazil	New Clubs	5	9	4	2
		Charter Members	146	289	127	72
		New Members	657	934	740	737
		Drops	1427	1593	1570	1231
		Net Growth	-500	-254	-560	-285
Total		New Clubs	5	9	4	2
		Charter Members	146	289	127	72
		New Members	657	934	740	737
		Drops	1427	1593	1570	1231
		Net Growth	-500	-254	-560	-285

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21	Apr-22	Apr-23
LC	Brazil	New Clubs	0	0	1	0
		Charter Members	4	9	24	0
		New Members	47	56	88	91
		Drops	101	167	135	73
		Net Growth	-34	-59	-21	26
Total		New Clubs	0	0	1	0
		Charter Members	4	9	24	0
		New Members	47	56	88	91
		Drops	101	167	135	73
		Net Growth	-34	-59	-21	26

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
LC	Brazil	New Clubs	2	4	2
		Charter Members	62	122	60
		New Members	256	238	568
		Drops	494	631	623
		Net Growth	-138	-181	65
Total		New Clubs	2	4	2
		Charter Members	62	122	60
		New Members	256	238	568
		Drops	494	631	623
		Net Growth	-138	-181	65

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022	2022-2023
LD	Brazil	New Clubs	6	4	8	1
		Charter Members	154	138	292	51
		New Members	886	664	798	864
		Drops	1661	1634	1970	1590
		Net Growth	-519	-713	-626	-570
Total		New Clubs	6	4	8	1
		Charter Members	154	138	292	51
		New Members	886	664	798	864
		Drops	1661	1634	1970	1590
		Net Growth	-519	-713	-626	-570

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21	Apr-22	Apr-23
LD	Brazil	New Clubs	0	2	1	1
		Charter Members	0	46	46	34
		New Members	190	78	160	187
		Drops	119	164	153	141
		Net Growth	86	-17	73	103
Total		New Clubs	0	2	1	1
		Charter Members	0	46	46	34
		New Members	190	78	160	187
		Drops	119	164	153	141
		Net Growth	86	-17	73	103

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
LD	Brazil	New Clubs	5	9	8
		Charter Members	127	238	285
		New Members	683	411	955
		Drops	581	587	700
		Net Growth	287	129	607
Total		New Clubs	5	9	8
		Charter Members	127	238	285
		New Members	683	411	955
		Drops	581	587	700
		Net Growth	287	129	607

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021	2021-2022	2022-2023
63	Various	New Clubs	0	0	0	1
		Charter Members	0	0	0	26
		New Members	17	43	23	36
		Drops	35	49	34	37
		Net Growth	-14	-4	-10	29
Total		New Clubs	0	0	0	1
		Charter Members	0	0	0	26
		New Members	17	43	23	36
		Drops	35	49	34	37
		Net Growth	-14	-4	-10	29

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21	Apr-22	Apr-23
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	1	15	6	15
		Drops	3	12	7	1
		Net Growth	-2	3	-1	14
Total		New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	1	15	6	15
		Drops	3	12	7	1
		Net Growth	-2	3	-1	14

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr	2020-2021 4th Qtr	2021-2022 4th Qtr
63	Various	New Clubs	0	0	1
		Charter Members	2	1	22
		New Members	13	35	28
		Drops	15	29	35
		Net Growth	1	8	23
Total		New Clubs	0	0	1
		Charter Members	2	1	22
		New Members	13	35	28
		Drops	15	29	35
		Net Growth	1	8	23

MD Wise Analysis

MD	GMT Area	CA 3	2020-2021	2021-2022	2022-2023
LB	Brazil	New Clubs	4	8	4
		Charter Members	126	235	151
		New Members	423	379	357
		Drops	701	651	894
		Net Growth	-68	59	-289
Total		New Clubs	4	8	4
		Charter Members	126	235	151
		New Members	423	379	357
		Drops	701	651	894
		Net Growth	-68	59	-289

April (Only) Results

MD	GMT Area	CA 3	Apr-21	Apr-22	Apr-23
LB	Brazil	New Clubs	0	3	1
		Charter Members	5	84	24
		New Members	49	80	78
		Drops	51	39	50
		Net Growth	54	134	57
Total		New Clubs	0	3	1
		Charter Members	5	84	24
		New Members	49	80	78
		Drops	51	39	50
		Net Growth	54	134	57

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2020-2021 4th Qtr	2021-2022 4th Qtr
LB	Brazil	New Clubs	1	11
		Charter Members	29	377
		New Members	153	340
		Drops	217	260
		Net Growth	28	506
Total		New Clubs	1	11
		Charter Members	29	377
		New Members	153	340
		Drops	217	260
		Net Growth	28	506

